

Buying Time Media 650 Massachusetts Ave NW Ste 210 Washington, DC 20001

Contract #	2903020	Date Entered	06/02/17	
Schedule Dates	06/06/17-06/13/17	Last Modified	06/05/17	
Advertiser	Ralph Northam for Virginia Governor-D (116676)	Entered By	Kimberly Camps	
Agency	Buying Time Media (1779)	CO-OP	No	
Product	POLITICAL CANDIDATE (ns) (1186)	Headline #		
Brand	GOVERNOR/DEM (926535)	Demo		
Salesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type	Normal	
Sales Office	WII A/GII A/FII A	Package Deal		

Commission %

Net Total

Sales Tax

15.00

\$1,563.75

\$8,861.25

ZNWS (ZNWS)

INCOMPLETE CONTRACT

Due to: Pending line Approvals (Contract is shown with Pending Workflow Approvals applied)

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr	Sa Su	Sp	oots	Rate	Total	Station	Comments	Entered
Est 27.0	Unapproved (NewL) / News	06/07/17-06/09/17	3	:30	10:30P- 11P (EST)				2	1	1	i		4	\$250.00	\$1,000.00	ZNWS (ZNWS)		6/6/17
Est 28.0	Unapproved (NewL) / News	06/12/17-06/12/17	3	:30	10:30P- 11P (EST)		1					i		1	\$250.00	\$250.00	ZNWS (ZNWS)		6/6/17
1.0	Normal Line / SPOT	06/06/17-06/09/17	3	:30	8A- 9A (EST)			1	1	1	1			4	\$250.00	\$1,000.00	ZNWS (ZNWS)		6/2/17
2.0	Normal Line / SPOT	06/06/17-06/09/17	3	:30	9A- 10A (EST)			1	1	1	1	i		4	\$200.00	\$800.00	ZNWS (ZNWS)		6/2/17
3.0	Normal Line / SPOT	06/12/17-06/13/17	3	:30	8A- 9A (EST)		1	1				i		2	\$250.00	\$500.00	ZNWS (ZNWS)		6/2/17
4.0	Normal Line / SPOT	06/12/17-06/12/17	3	:30	9A- 10A (EST)	1	. x					į		1	\$200.00	\$200.00	ZNWS (ZNWS)		6/2/17
5.0	Normal Line / SPOT	06/06/17-06/09/17	3	:30	9A- 9:30A (EST)			1	1	1	1	i		4	\$200.00	\$800.00	ZNWS (ZNWS)		6/2/17
6.0	Normal Line / SPOT	06/10/17-06/10/17	3	:30	6:30P- 7P (EST)				i	<u> </u>	i	1		1	\$150.00	\$150.00	ZNWS (ZNWS)		6/2/17
7.0	Normal Line / SPOT	06/11/17-06/11/17	3	:30	6:30P- 7P (EST)				i	1 1	i	1		1	\$150.00	\$150.00	ZNWS (ZNWS)		6/2/17
8.0	Normal Line / SPOT	06/11/17-06/11/17	3	:30	7P- 8P (EST)				į	<u>i i</u>	į	2		2	\$200.00	\$400.00	ZNWS (ZNWS)		6/2/17
9.0	Normal Line / SPOT	06/10/17-06/10/17	3	:30	7P- 7:30P (EST)					<u>i i</u>		1		1	\$200.00	\$200.00	ZNWS (ZNWS)		6/2/17
10.0	Normal Line / SPOT	06/10/17-06/10/17	3	:30	8P- 9P (EST)				i	<u> </u>	i	1		1	\$500.00	\$500.00	ZNWS (ZNWS)		6/2/17
11.0	Normal Line / SPOT	06/10/17-06/10/17	3	:30	10P- 11P (EST)							1		1	\$175.00	\$175.00	ZNWS (ZNWS)		6/2/17

CONFIRMATION CONTRACT

Accepted-Agency/Advertiser: Date: Accepted-Station: Date: Comments:

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Phone/Fax

Billing Type

5547

Weekly/Irregular Northam 6/6

Local/Political Candidate Agency BRD

CPE



Buying Time Media 650 Massachusetts Ave NW Ste 210 Washington, DC 20001

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Agency	Buying Time Media (1779)	CO-OP	No
Product	POLITICAL CANDIDATE (ns) (1186)	Headline #	
Brand	GOVERNOR/DEM (926535)	Demo	
Salesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type	Normal
Sales Office	WJLA/GJLA/EJLA	Package Deal	
Buyer Name		Commission %	15.00
Phone/Fax	/	Commission	\$1,563.75
CPE	5547	Net Total	\$8,861.25

Local/Political Candidate Agency BRD

Weekly/Irregular
Northam 6/6

Sales Tax

Date:

Comments:

7NU4C (7NU4C)		
ZNWS (ZNWS)		
By Broadcast Month	<u>Spots</u>	<u>Rate</u>
Jun. 2017	64	\$10,425.00
Grand Total:	64	\$10,425.00

INCOMPLETE CONTRACT

Due to: Pending line Approvals (Contract is shown with Pending Workflow Approvals applied)

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo T	u We	Th F	r Sa	Su S	Spots	Rate	Total	Station	Comments	Entered
12.0	Revised Line / SPOT	06/11/17-06/11/17	3	:30	10P- 11P (EST)						1				ZNWS (ZNWS)		6/2/17
12.1	Normal Line / SPOT	06/11/17-06/11/17	3	:30	10P- 11P (EST)					1 1	2	2	\$150.00	\$300.00	ZNWS (ZNWS)		6/5/17
13.0	Normal Line / SPOT	06/10/17-06/10/17	3	:30	12A- 12:30A (EST)			i		1		1	\$50.00	\$50.00	ZNWS (ZNWS)		6/2/17
14.0	Normal Line / SPOT	06/11/17-06/11/17	3	:30	12A- 1A (EST)						1	1	\$50.00	\$50.00	ZNWS (ZNWS)		6/2/17
15.0	Normal Line / SPOT	06/11/17-06/11/17	3	:30	12P- 1P (EST)						1	1	\$100.00	\$100.00	ZNWS (ZNWS)		6/2/17
16.0	Normal Line / SPOT	06/11/17-06/11/17	3	:30	8:30A- 9A (EST)			-			1	1	\$125.00	\$125.00	ZNWS (ZNWS)		6/2/17
17.0	Normal Line / SPOT	06/11/17-06/11/17	3	:30	9A- 9:30A (EST)			i		1 1	1	1	\$100.00	\$100.00	ZNWS (ZNWS)		6/2/17
18.0	Normal Line / SPOT	06/11/17-06/11/17	3	:30	12P- 1P (EST)						1	1	\$100.00	\$100.00	ZNWS (ZNWS)		6/2/17
19.0	Normal Line / SPOT	06/11/17-06/11/17	3	:30	6P- 6:30P (EST)						1	1	\$175.00	\$175.00	ZNWS (ZNWS)		6/2/17
20.0	Normal Line / SPOT	06/11/17-06/11/17	3	:30	6:30P- 7P (EST)						1	1	\$150.00	\$150.00	ZNWS (ZNWS)		6/2/17
21.0	Normal Line / SPOT	06/06/17-06/09/17	3	:30	9:30A- 10A (EST)		1	1	1 1			4	\$100.00	\$400.00	ZNWS (ZNWS)		6/5/17
22.0	Normal Line / News	06/06/17-06/09/17	3	:30	10P- 10:30P (EST)		1	1	1 1			4	\$250.00	\$1,000.00	ZNWS (ZNWS)		6/5/17
23.0	Normal Line / SPOT	06/12/17-06/12/17	3	:30	9:30A- 10A (EST)		1			1 1		1	\$100.00	\$100.00	ZNWS (ZNWS)		6/5/17
24.0	Normal Line / News	06/12/17-06/12/17	3	:30	10P- 10:30P (EST)		1	-				1	\$250.00	\$250.00	ZNWS (ZNWS)		6/5/17

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Accepted-Station:

Date:

Account Types

Billing Type

Accepted-Agency/Advertiser:

1100 1100	rs Channel 8 D Wilson Blvd, 6th Fl Igton, VA 22209
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Brand	GOVERNOR/DEM (926535)
Salesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJ

Weekly/Irregular Northam 6/6

Local/Political Candidate Agency BRD

Sales Office

Buyer Name

Phone/Fax

Account Types

Billing Type

CPE

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HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type	Normal
WJLA/GJLA/EJLA	Package Deal	
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/	Commission	\$1,563.75
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Sales Tax

ZNWS (ZNWS)		
By Broadcast Month	<u>Spots</u>	<u>Rate</u>
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25.0	Normal Line / SPOT	06/06/17-06/09/17	3	:30	5:30A- 6A (EST)		1	1	1 1	1		4	\$75.00	\$300.00	ZNWS (ZNWS)		6/5/17
26.0	Normal Line / SPOT	06/06/17-06/09/17	3	:30	5P- 6P (EST)		1	1	1 1	1		4	\$100.00	\$400.00	ZNWS (ZNWS)		6/5/17
27.0	Normal Line / SPOT	06/06/17-06/09/17	3	:30	5A- 6A (EST)			1	1 1	1	i	4	\$75.00	\$300.00	ZNWS (ZNWS)		6/5/17
28.0	Normal Line / SPOT	06/12/17-06/13/17	3	:30	5:30A- 6A (EST)		1	1			i	2	\$75.00	\$150.00	ZNWS (ZNWS)		6/5/17
29.0	Normal Line / SPOT	06/12/17-06/12/17	3	:30	5P- 6P (EST)		1					1	\$100.00	\$100.00	ZNWS (ZNWS)		6/5/17
30.0	Normal Line / SPOT	06/12/17-06/13/17	3	:30	5A- 6A (EST)		1	1	1			2	\$75.00	\$150.00	ZNWS (ZNWS)		6/5/17
					COI	VFI	RMA	TI	ON	CO	NTR	4CT					
ccented-A	gency/Advertiser:			Date:	Accepted-Stati	on.							Date:	Comments:			

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